CREATE SPECIAL CONTRACTOR OF C



Incorporating Evaluation into Digital Forms: An Office of Evaluation Sciences case study

Presentation by:

Stephanie Tepper & Blair Reid

Sept 28, 2023



Housekeeping

- Recording
- Mute
- Questions Chat
- Resource
 - Chat directly with Amy Castellani
 - Email acastellani@tantustech.com



Evidence-Based Case Study

OES Case Study Presenters:



STEPHANIE TEPPER Associate Fellow, Office of Evaluation Sciences



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Incorporating evaluation into digital forms

CMS HCD Community of Practice

September 28, 2023

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Office of Evaluation Sciences

Overview

Office of Evaluation Sciences (OES) overview

How to evaluate the impact of form changes

Case study: Proof of concept evaluation with a model form

Case study: Evaluation of a form change in the field

Takeaways and next steps in form evaluation

Office of Evaluation Sciences

Government-wide evaluation team



















Public Policy

Int'l Develop.





Global Health

Political Sci.

Education

Political Sci.



Cynthia Wilkes



Government









Epidemiology





Psychology









Public Affairs

Note: Staff shown here are 50% time and above









Economics







Political Sci.



Political Sci.





Political Sci.



Social Psych.

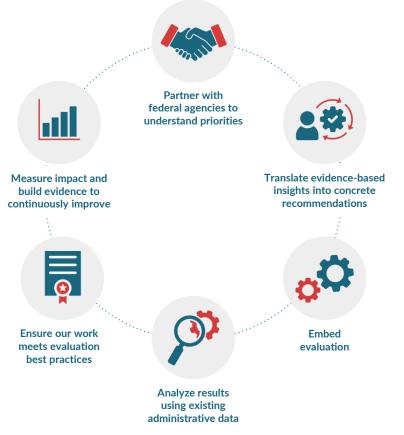
Economics





Building and using evidence to better serve the public

OES team members work alongside agency collaborators to design and evaluate program changes



Based at GSA

The United States General Services Administration **(GSA)** exists to support the government in becoming more **effective** and **efficient**



Connections to other government priorities

21st Century Integrated Digital Experience Act

The Act aims to improve the digital experience for government customers.

Foundations for Evidence-Based Policy Making Act of 2018

Supports evaluation and other evidencebuilding activities across the federal government

Memorandum on Restoring Trust in Government through Scientific Integrity and Evidence-Based Policymaking

Support "evidence-based decisions guided by the best available science and data."

Executive Order on Transforming Federal Customer Experience and Service Delivery to Rebuild Trust in Government Evaluate improvements to "design and deliver services that people of all abilities can navigate."

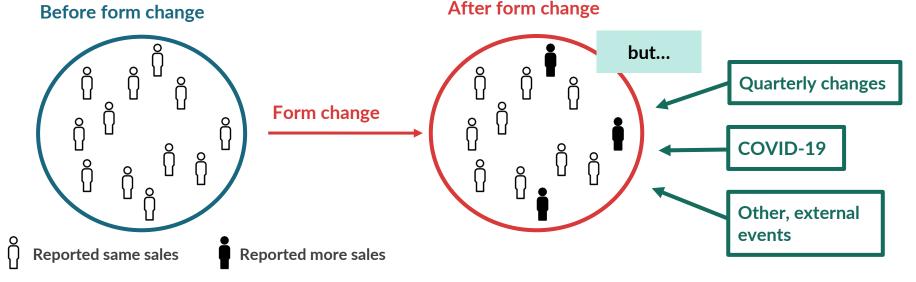
Presidential Management Agenda Learning Agenda Deliver excellent, equitable, and secure federal services and customer experience

Randomized evaluation design

So you want to measure the impact of a form change...

To understand the impact of a form change, **you need to know what would have happened if you had done nothing**

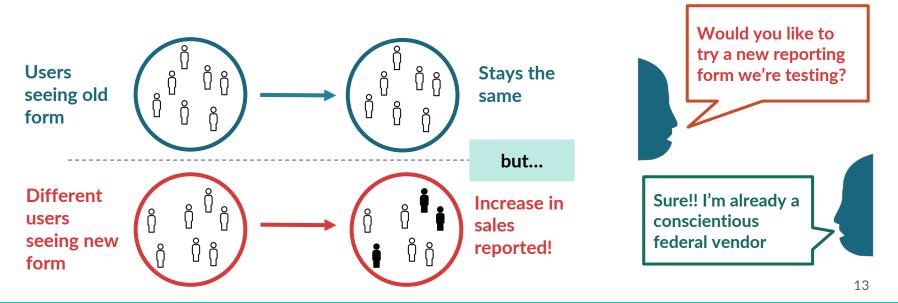
1. By comparing the world *before* to the world *after* the intervention.

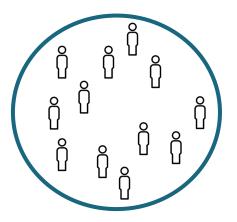


So you want to measure the impact of a form change...

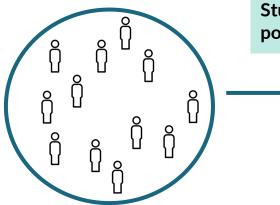
To understand the impact of a form change, **you need to know what would have happened if you had done nothing**

2. By comparing cases (individuals, groups, ...) exposed to the intervention with other cases that are similar



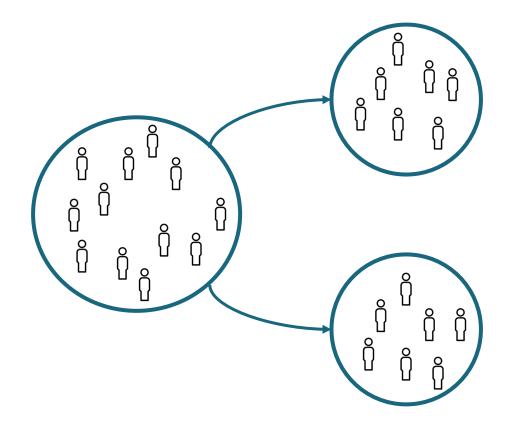


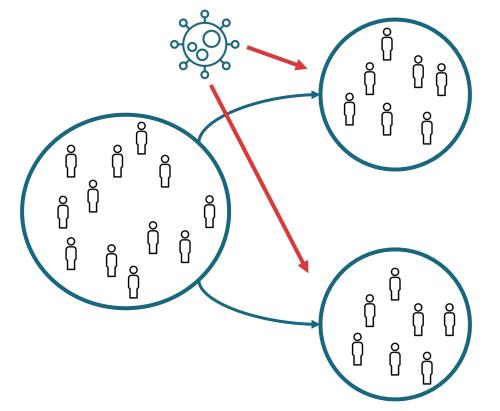
Study sample can be drawn from the total population of federal vendors...



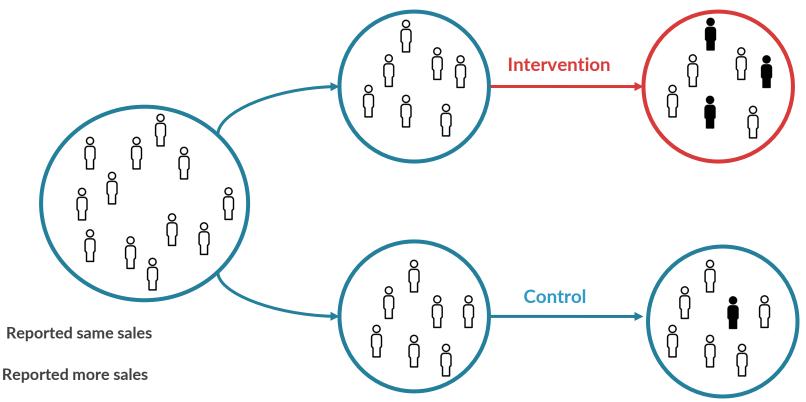
Study sample can be drawn from the total population of federal vendors...

or the subset of federal vendors who improperly reported sales in the past





Graphic from Haynes, L., Service, O., Goldacre, B., & Torgerson, D. (2012). Test, Learn, Adapt: Developing Public Policy with Randomised Controlled Trials. London: Cabinet Office Behavioural Insights Team.

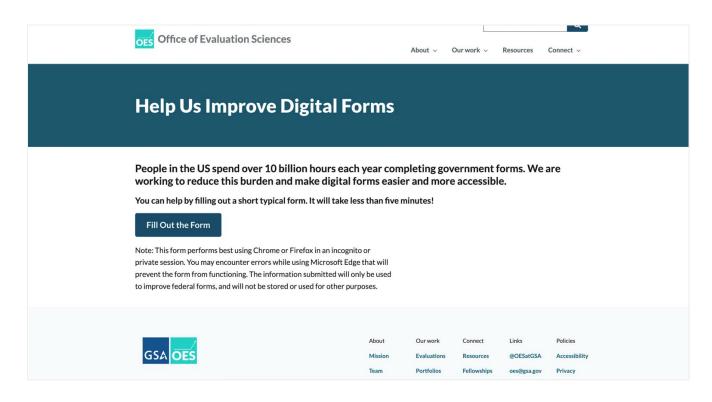


Graphic from Haynes, L., Service, O., Goldacre, B., & Torgerson, D. (2012). Test, Learn, Adapt: Developing Public Policy with Randomised Controlled Trials. London: Cabinet Office Behavioural Insights Team.

- Effect on outcome is caused by intervention
- Measure the size and direction of effect, as well as potential unintended consequences
- Build credible estimates that can be used to measure return on investment (ROI) of intervention
- Without conducting an audit can proxy for payment integrity outcomes

Evaluation of a model form

Model form



Incorporating evaluation into digital forms

What was the challenge?

- The American public spends ~11.5 billion hours per year filling out complex federal government forms.
- OES evaluated two versions of a brief digital form with questions typical of federal forms.

1 of 5 Form Improvement Project

Usability Testing of Federal Forms to Reduce Burden, Enhance Data Quality, and Improve Access to Resources

Applying for government programs often entails providing information about your household structure, members, and sources of income. The purpose of this form is to help us better understand how to ask these questions clearly.

What was the program change?

• One version included the form instructions on the first page, while the other version embedded the form instructions within each page of the form.

+

Form location and design

Form A: Instructions at front

2 of 5 Instructions

Part A

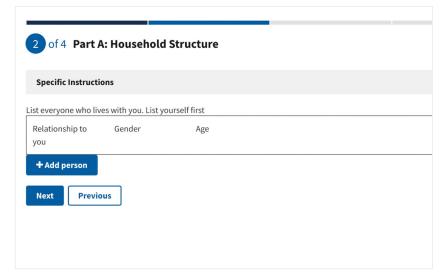
- Complete Part A for everyone who lives in your household for at least one month each year, including children age 18 or under.
 Make sure to include infants, as well as any children who may live part-time in your household (e.g., college students, shared custody arrangements).
- · Common definitions:
 - Dependents: A dependent is a qualifying child under age 19 (or under 24 if a full-time student) or qualifying relative who makes less than \$4,300 per year who is claimed on the tax return of a taxpayer who provides more than half of their annual support.
 - Buying and preparing food together: Adults who live in the same house and purchase and prepare their food together, or children who live in the house with an adult who purchases and prepares their food.
 - Sharing expenses: Adults who live in the same house and share the cost of most purchases, or children who live in the house with an adult who supports them.

Part B

- Complete Part B for everyone who lives in your household for at least one month each year and has any source of earned or unearned income. Make sure to include yourself, as well as children age 18 or under with part time jobs. If an individual has no earned or unearned income, please enter "0."
- · Common definitions:
 - Earned income includes any wages that come from hourly or salaried employment, as well as self-employment.
 Unearned income includes child support payments, unemployment benefits, other social service benefits, interest payments, capital gains, inheritance, and dividends.



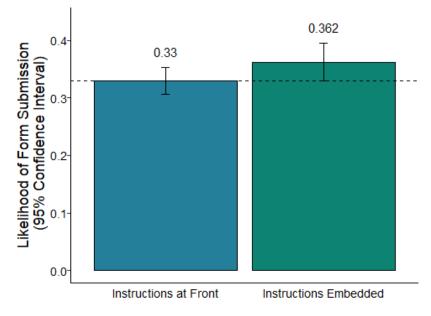
Form B: Embedded instructions



Incorporating evaluation into digital forms 1

What was the outcome?

- Initial evidence that form completion is affected by instruction placement.
- Individuals randomly assigned to the form with embedded instructions were 3.2 percentage points (36.2% versus 33.0%) more likely to submit (p=0.054, 95% CI [-0.001, 0.065]) than individual assigned to the form with instructions at the front.



Form Submission Rates

Incorporating evaluation into digital forms 2

How did the evaluation work?

To generate a sample of users, OES conducted outreach among the general public and federal employees. Through this outreach, 3,203 individuals were randomly assigned to the two versions of the form between July 19 and August 19, 2022.

How did the outreach work?

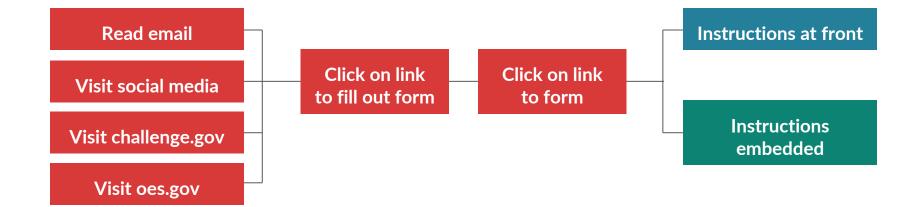
- Outreach collaboration between OES, GSA, USAGov, Challenge.gov, and Digital.gov CX COP
- Multi-platform approach including social media, newsletters, listservs, and websites



CHALLENGE.GOV







USAGov email outreach



State Tax-free Holiday Shopping

The cost of back-to-school shopping can leave you in shock. State sales tax holidays can be a smart time to shop and save. During these days, take advantage of a reduction or elimination of tax on certain items like clothing, school supplies, and appliances. Some states also include hurricane preparedness and disaster products. Tax-free weekends vary from state-tostate. Know which items qualify for your state's tax-free weekend.

Find Out if My State Has a Tax-free Holiday



Did you get this email from a friend?



Help improve digital forms!

People in the U.S. spend over 10 billion hours each year completing government forms. Take five minutes to help the U.S. government reduce this burden and make digital forms easier and more accessible. <u>You can help by</u> filling out this short typical form.

Call to help improve digital forms added to bottom banner of 16 USAGov emails sent in July and August 2022

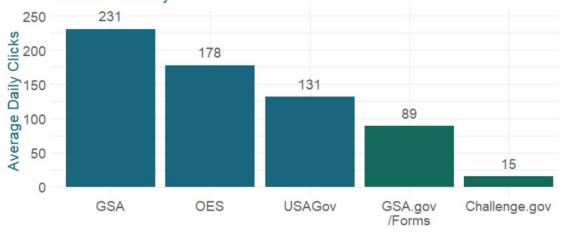
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Outreach performance

Outreach by source

- Average daily clicks ranges from 15-231.
- Each day of displaying a website banner yielded fewer clicks than each email campaign we sent.
- 0.9% of impressions yielded clicks and 0.5% yielded survey sessions



Clicks Per Day

Campaign Type Email Website

What did we learn?

What did we learn from the evaluation?

• Where instructions are placed impacts form submission.

What did we learn about outreach?

- First of its kind in the federal government that brought together multiple GSA offices and the American public.
- The American public is interested in improving federal forms.
- Low-cost, general outreach through federal websites, ongoing email campaigns, and social media generates an adequate sample of users.
- Outreach campaigns may need to last several weeks to generate a meaningful sample.

Evaluation of a form change in the field

Reducing self-reporting errors by IFF form users

What was the challenge?

Federal vendors making sales through the Federal Supply Schedules are required to pay a fee—the industrial funding fee (IFF)—that covers program operations costs. IFF payments owed are a fraction of the total sales made. To accurately determine how much vendors sold, and thus the correct IFF amount, the government **uses a website where vendors are asked to self-report the quantity of total sales**.

What was the program change?

At no material cost, **OES designed an electronic signature box** included at the beginning of GSA's online reporting portal to promote vigilant and accurate self-reporting of sales and reduce errors.

How did the evaluation work?

Vendors were randomly assigned to use one of two options: 1) the existing reporting system (control); or 2) a modified interface (treatment) with the redesigned electronic signature box.

Existing electronic reporting system

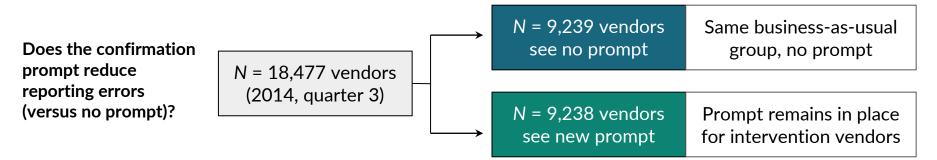
Schedule	SIN	Control No	Quarter Ending	Sales Amount
072	722 05RC Disaster Recovery	200929888491	09/30/2013	\$ 5 00
072	722 08	200929888721	09/30/2013	S 400
072	722 08RC Disaster Recovery	200929888490	09/30/2013	\$ 200
072	722 98	200929888720	09/30/2013	\$ <mark>3111</mark>
072	722 98RC Disaster Recovery	200929888489	09/30/2013	\$ 250
				Submit Sales

Program change introduced a confirmation prompt at the beginning of the form:

Schedule	SIN		Quarter Ending	Sales Amount
72	722 05RC Disaster Recovery	200929888491	09/30/2013	
Iprom	nise that the information I am p	providing is true and accurate	Doug Powell	(typed signature)
		5	U	
072	722 98	200929688720	09/30/2013	\$ 3111
		-	•	\$ <u>3111</u> \$ <u>250</u>

Program change introduced a confirmation prompt at the beginning of the form:

Schedu	ule	SIN	Control No	Quarter Ending	Sales Amount	
072		722 05RC Disaster Recovery	200929886491	09/30/2013	\$ 500	
012		722 08	200929888721	09/30/2013	s 400	
07	l promise t	hat the information I a	m providing is true and accurate	Doug Powell	(typed signature)	
072		722 98RC Disaster Recovery	200929888489	09/30/2013	s 250	
						Submit Sales



What was the impact?

As a result of the evaluation, the median self-reported sales amount was \$445 higher for vendors signing at the top of the form, translating into an **extra \$1.59 million in IFF paid to the government in a single quarter**.

In subsequent quarters, self-reported sales were still higher for treatment group vendors than for those in the control group, but the difference in these quarters was not statistically significant.

\$30,000,000 \$28,606,628 \$29,000,000 Reported Sales (\$) \$28,000,000 \$27,016,009 \$27,000,000 \$26,000,000 \$25,000,000 No prompt Prompt

Reported sales amount in first quarter

Takeaways and next steps

Evaluation on high-burden federal forms

Identify high-burden forms

Work with agencies to identify federal forms that pose high burdens for citizens.

A/B test forms improvements

Design A/B tests to evaluate the effectiveness of improvements to burdensome forms.

For further information on working with us to improve federal programs and policies: oes@gsa.gov

@OESatGSA and #OESatGSA

News

What's Coming Up

Foundational Learning Path Certificate



- Onboard group-specific training
- Complete core curriculum: Agility Foundations, Better Together and Introduction to HCD.
- Gain foundational understanding of HCD, Lean & Agile frameworks







OFFICE HOURS

Save the date: October 26th @ noon ET Look for an email soon



Photo by Aedrian on Unsplash







UPCOMING TRAINING EVENTS:

Nov 14th & 15th @ 10am-3pm Foundational Learning Path course Dec 13th @ 10am-3pm



HCD 104: Customer **Empathy** Through Journey Mapping





Tell Us What You Think

Please complete a brief survey to help us make the community of practice better.





OES Case Study Presenters:



STEPHANIE TEPPER Associate Fellow, Office of Evaluation Sciences BLAIR READ Associate Fellow, Office of Evaluation Sciences



Thank you!

Photo by 123rf.com, Steklo