

Continuously improve your website by using customer feedback and web analytics: An IRS case study

**Presentation by Kira Prin & Sam Chapman** 

June 29, 2023

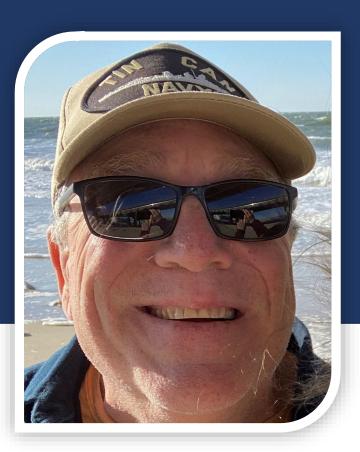


## **Customer Experience**

IRS Case
Study
Presenters:



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Product Manager,
IRS.Gov



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User Experience Lead
for IRS.Gov and Public User
Portal apps

**Human-Centered** 

Center of Excellence

Design





#### **IRS | Office of Online Services**

Center for Medicare/Medicaid HCD Community of Practice – June 29, 2023

# Continuously improve your website by using customer feedback and web analytics

An IRS case study



## Did you know...



That there's an application on IRS.gov that helps eligible people with filing their taxes for free?



And that we update that application to meet people's needs every year based on customer feedback and web analytics?



#### **Key takeaways**

- IRS Free File Program overview
- User experience process used to update the application
- Analytics process used to make ongoing updates to the application
- Tips and tricks you can use on your next project



# There's an IRS Free File Program you may have heard of before



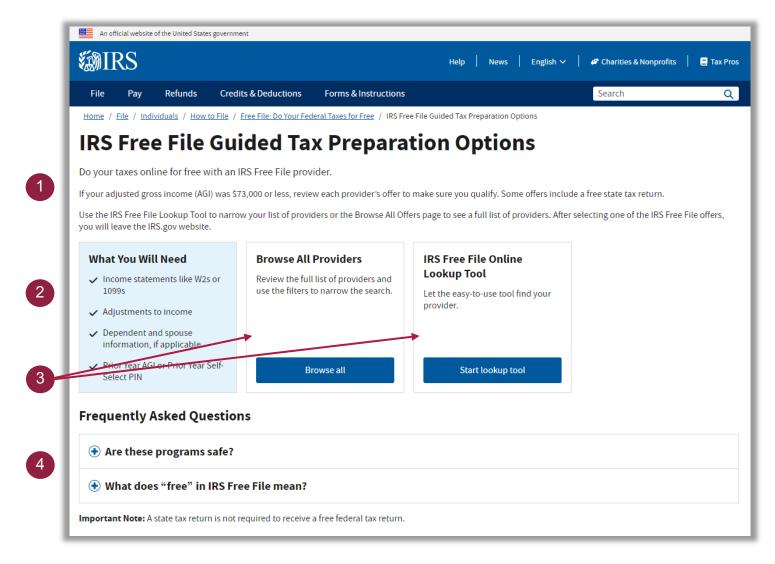
#### IRS Free File Program's overview

The IRS Free File Program lets people prepare and file their federal income tax return online using **guided tax preparation** at an IRS partner site or using the **Free File Fillable Forms** on IRS.gov. It's safe, easy and at **no cost to the public.** 

For more information, visit <a href="www.irs.gov/freefile">www.irs.gov/freefile</a>



# Screenshot of IRS Free File application's homepage





# It's all about the iterative process



#### **Conceptualization process**

**Foundation** 

**Exploration** 

Execution

Measurement

### Identify Opportunities

Who are our customers?

What do they need to succeed?

#### **Design the Right Products**

What solutions will better meet people's needs?

How do these solutions align with business goals?

### Build the Products Right

How should the IRS design and deliver a complete experience?

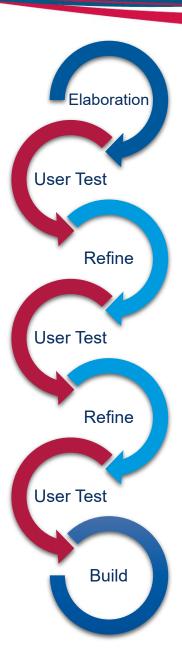
Learn how
Customers Use
the Products

What enhancements could the IRS make to improve the user experience?



#### **Iterative design approach**

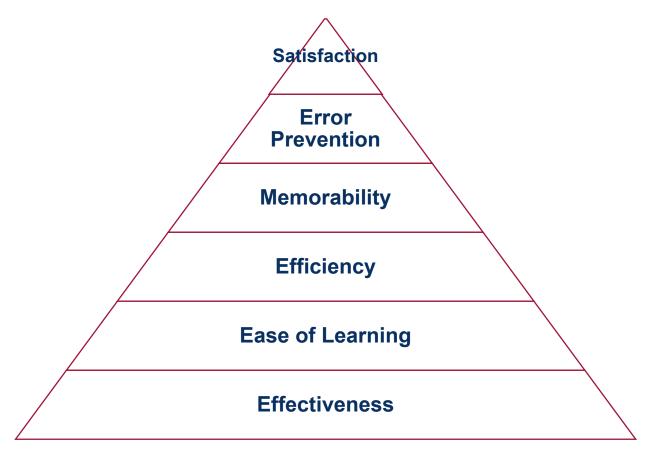
- 1. Identify a need
- 2. Elaborate and brainstorm
- 3. Test the application with real users
- 4. Have a "refine" approach
- 5. Test again
- 6. Repeat as necessary
- 7. Update the application with continuous analytics and feedback





#### **Guiding principles**

Principles of a usable interface include:

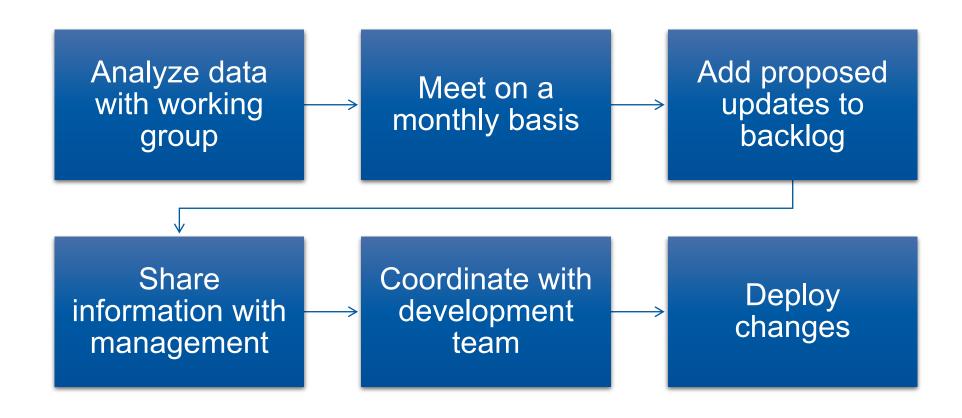




# And it's also about collecting and analyzing data properly



#### **Data analysis process**

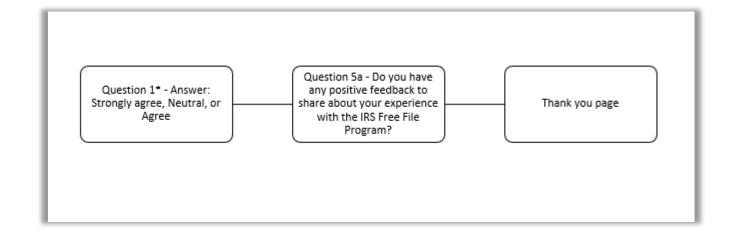




#### **Customer survey updates**

We recently updated the questions people can answer when they get the in-app survey.

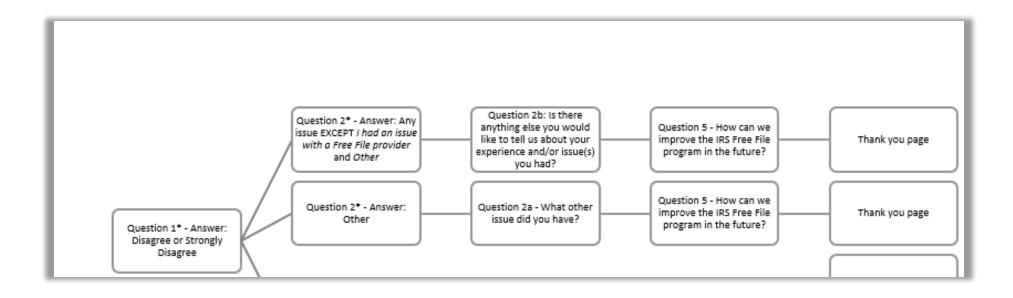
#### Positive experience user flow





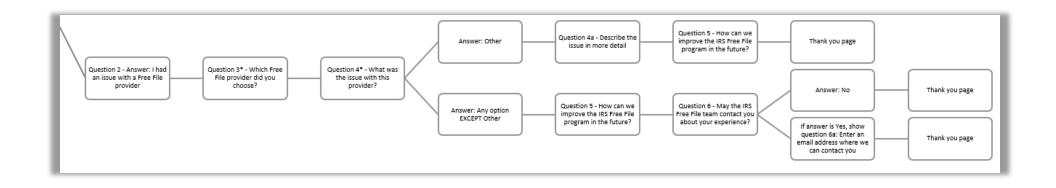
#### **Customer survey user flow updates**

#### **Negative experience user flow: Part I**





# Negative experience user flow: Part II





#### **Consistent analytics reports**

Sessions to click out to a Free File provider Mobile sessions vs. Non-mobile sessions Year-Over-Year Free File provider comparison Survey ratings (1 to 5 stars) User quotes



#### People's privacy

- All collected data is aggregated and de-identified
- Research findings and analytics details are only shared with the IRS Free File working group
- All privacy approvals are in place before engaging with IRS Free File customers:
  - IRS Privacy and Civil Liberties Assessment approval (IRS PCLIA)
  - Office of Management and Budget Paperwork Reduction Act approval (OMB PRA)
- Participation in the in-app survey and user testing sessions is completely voluntary and people can exit the survey/session at any time with no risk of penalty

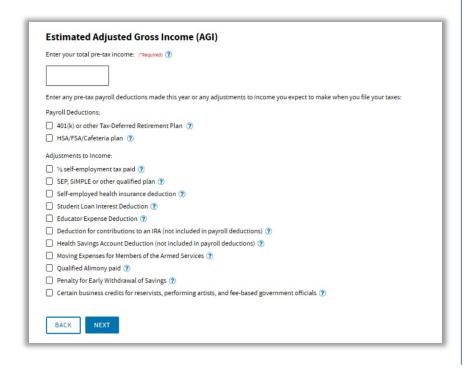


### **Data drives actions**



#### Non-filers needed to use Free File application in 2021

#### Before analyzing data



#### After analyzing data

Estim	ate Your Adjusted Gross Income (AGI)
In this ste	p, we estimate your earned income and any adjustments to it. You can enter multiple jobs by selecting "Add Another".
Please sele	ect and enter your income and adjustments. Only select one item per source of income. Do not enter the same income in multiple place
No Incor	me not earn income ③
	ax wages, salary, or tips (for employment where federal income taxes are withheld) 🔞
Work	where federal income taxes were not withheld ⑦
Self-e	mployment gross income 💿
Pre-ta	ax pension or other taxable retirement benefits ①
Unem	ployment Compensation ⑦
Social	l Security Income or Railroad Retirement Benefits ②
A scho	olarship or grant that must be counted as income ①
Invest	tment and Interest Income ②
Other	types of income ①
Adjustm	nents To Income
Stude	ent loan interest deduction ②
Qualif	fied educator expenses 🕖
Deduc	ction for contributions to an IRA that is not included in payroll deductions ②
Healti	h Savings Account (HSA) deductions that are not included in recurring payroll deductions 🗿
Movin	ng expenses for members of the armed forces ②
Alimo	ony paid 🔞
Penal	ty for early withdrawal of savings ①



# Screenshot of updated AGI step with No Income option

Estimate Your Adjusted Gross Income (AGI)		
In this step, we estimate your earned income and any adjustments to it. You can enter multiple jobs by selecting "Add Another".		
Please select and enter your income and adjustments. Only select one item per source of income. Do not enter the same income in multiple places.		
No Income  I did not earn income ③		
Income		
Pre-tax wages, salary, or tips (for employment where federal income taxes are withheld) ③		
Work where federal income taxes were not withheld ③		
Self-employment gross income ①		
Pre-tax pension or other taxable retirement benefits ③		
Unemployment Compensation ③		
Social Security Income or Railroad Retirement Benefits ③		
A scholarship or grant that must be counted as income ③		
Investment and Interest Income ③		
Other types of income ③		
Adjustments To Income		
Student loan interest deduction ③		
Qualified educator expenses ②		
Deduction for contributions to an IRA that is not included in payroll deductions ②		
Health Savings Account (HSA) deductions that are not included in recurring payroll deductions ②		
Moving expenses for members of the armed forces ?		
Alimony paid ②		
Penalty for early withdrawal of savings ⑦		

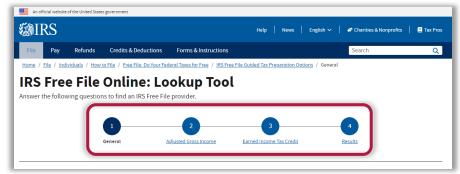


#### People wanted less steps in the Free File Lookup Tool

#### Before analyzing data

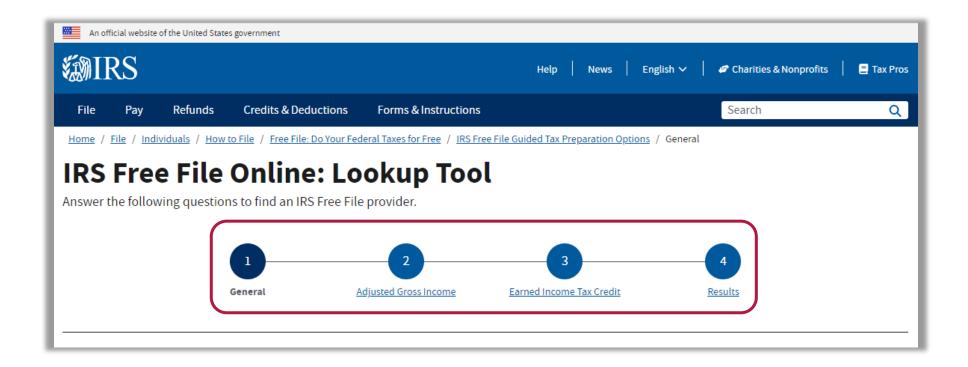


#### After analyzing data





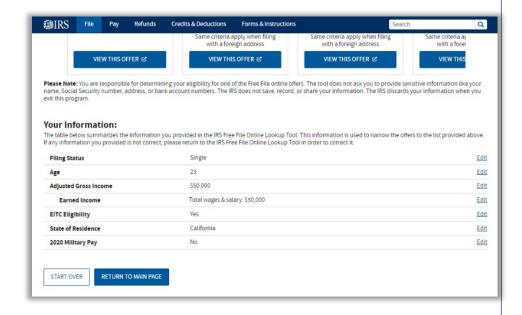
# Screenshot of updated IRS Free File Lookup Tool steps



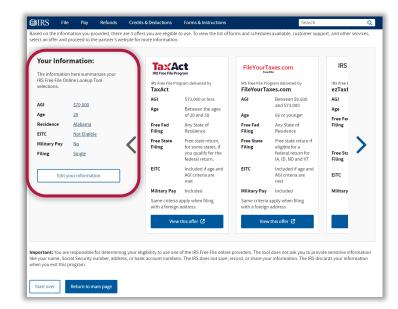


#### People wanted to see their answers more prominently

#### Before analyzing data

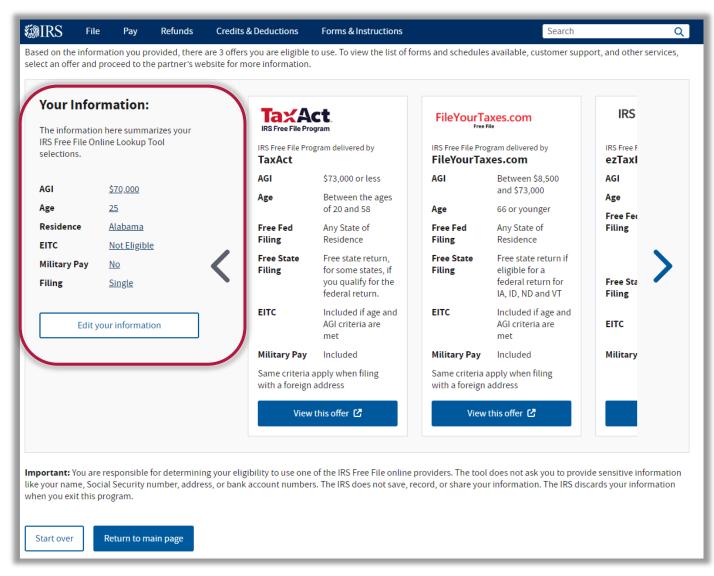


#### After analyzing data





#### Screenshot of updated Results page

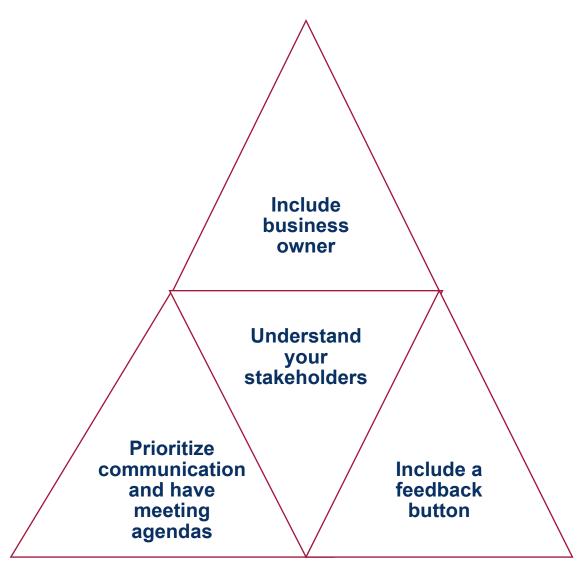




# This experience taught us so much



#### **Recipe for success**





#### More team members to consider





#### Important rules to follow

- Test, test, test and test
- Use quotes from user testing sessions and survey responses
- Don't be afraid to say that something you worked on in the past needs to be improved or updated after you analyze your data



# Thank you for joining us today!

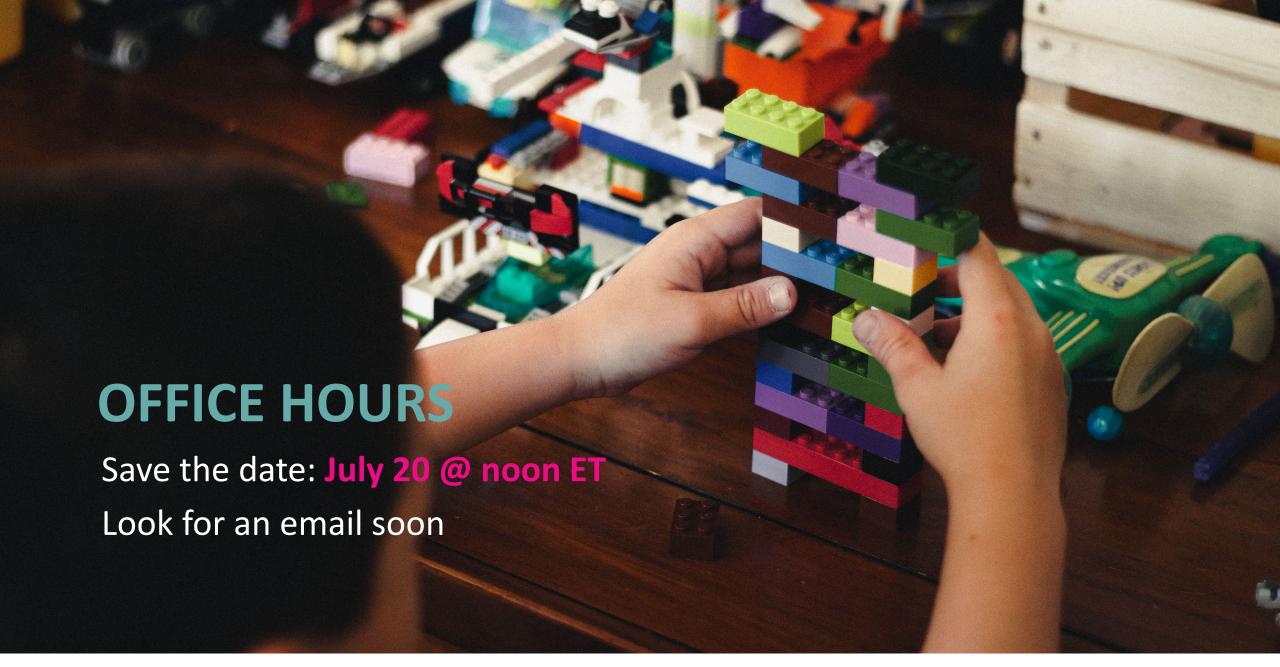
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#### **UPCOMING TRAINING EVENTS:**

Foundational Learning Path July 13th @ 1pm - 3pm

July 19th @ 10am-3pm

BETTER TOGETHER LEAN, AGILE & **HCD** Register Now!

Personas: Gain Empathy for Improved Ideation and Implementation

#### **HCD Community of Practice**

- Quarterly sessions covering a widevariety of HCD topics
- Next session: TBD
- See link in Chat for more information





#### **Human-Centered Design ANNUAL TREND REPORT2023**



Check out the **HCD Annual Trend Report 2023** and explore a series of interconnected research themes concerning market forces, societal shifts, consumer demand, and historical events that impact healthcare, as well as the insights gathered from a CCSQ community survey.

**Reading Time 30 mins** 

https://qnetconfluence.cms.gov/display/HCD/Annual+Trend+Repo rt+2023

#### **HCD Blog**



.s / Human-Centered Design Center of Excellence 🚡 📠 21 views 🎶 Analytics





7 Sneaky Cognitive Biases that Wreak Havoc on Innovation Chelsea Brigg posted on May 30, 2023

#### 7 Sneaky Cognitive Biases that Wreak Havoc on Innovation

10 min read

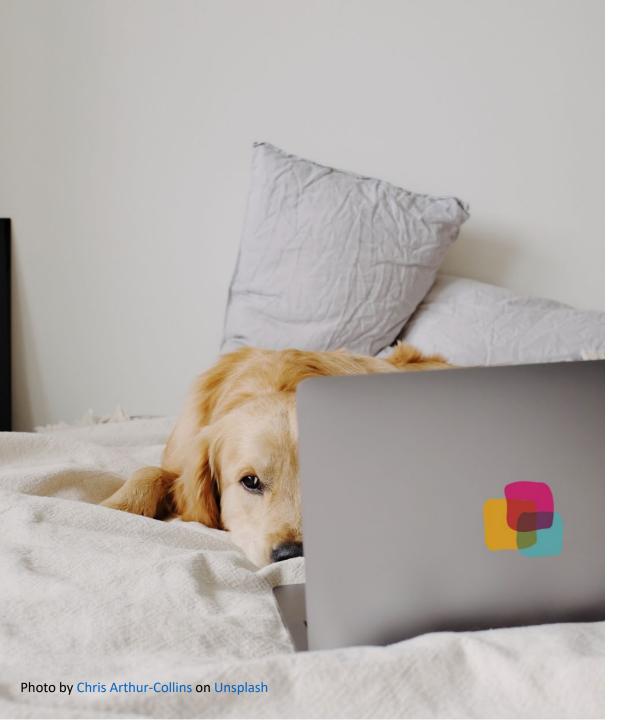


#### Introduction

Have you ever wondered why even the most brilliant projects sometimes go completely off track? The culprit might just be lurking in our own minds—cognitive biases. These sneaky mental shortcuts can wreak havoc on our ability to think objectively and sabotage collaboration. Inspired by the captivating book "The Art of Thinking Clearly," I couldn't resist exploring how biases disrupt the world of innovation - especially when it comes to working together to bring new ideas to life.

https://qnetconfluence.cms.gov/display/HCD/HCD+Blog





#### **Tell Us What You Think**

Please complete a brief survey to help us make the community of practice better.

## **Our Gratitude**

IRS Case
Study
Presenters:



KIRA PRIN
Product Manager,
IRS.Gov



SAM CHAPMAN
User Experience Lead for IRS.Gov and Public User
Portal apps



